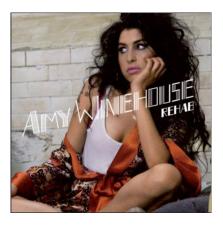


January 2023 Market Commentary

Rehab



They tried to make me go to Rehab But I said no, no, no

Amy Winehouse - Rehab <u>https://www.youtube.com/watch?v=KUmZp8pR1uc</u>

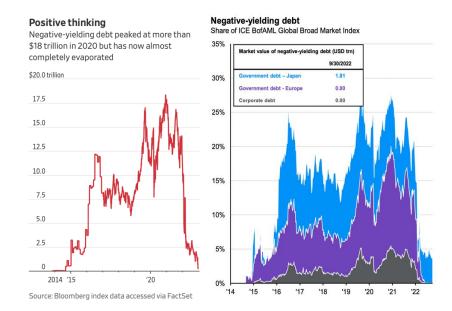
So, this is what rehab feels like, not fun! 2022 was the year that we began to sober up, the year that we began to pay for a decade plus of overindulgence. The year that the Central Bankers finally decided to remove the punch bowl.



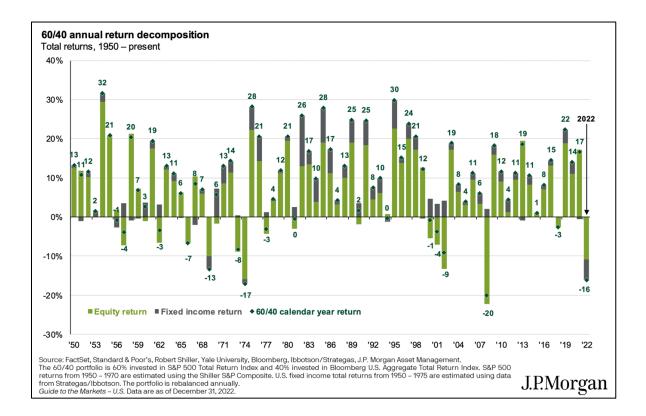
Well, I really must be going...

Sometime after the Great Financial Crisis, our Central Bankers decided to experiment with **"free money"**, cutting interest rates to zero in an audacious attempt to stimulate moribund economies that were struggling to register any signs of growth. Even with this massive amount of stimulus U.S. GDP growth only averaged 2.25% from 2010 – 2019. Then, when the pandemic struck in 2020 and the stimulus went into overdrive, we finally saw signs of runaway inflation. At first this inflation was deemed **"transitory"**, but by the end of 2021 the Fed and their Central Bank brethren decided that enough was enough and began rapidly raising rates.

During this period of "free money" investors were forced to take on more and more risk in order to earn a positive return. The charts below show just how crazy things got. By 2020 the world was awash in \$18 trillion of negative yielding debt (27% of all debt outstanding), and in just 18 months that has shrunk to nearly zero.



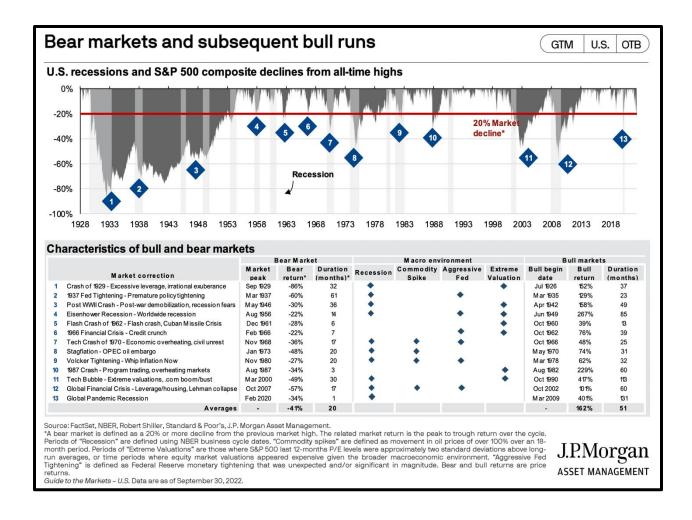
After playing the role of the "enabler" for years, Chairman Powell is now trying to be the adult in the room, forcing everyone to sober up no matter the consequences. The consequences were harsh. By slamming on the brakes and going from zero (or negative) interest rates, to something more historically normal, has led to **one of the worst annual return for a 60/40 portfolio in the past 70 years!**



"I ain't got the time And if my daddy thinks I'm fine They tried to make me go to Rehab But I won't go, go, go"

2022 was just the beginning of our forced rehab, and as any recovering addict will tell you, the journey to sobriety is often times a life-long struggle full of relapses. Will our "daddy" (Chairman Powell) have the will power to keep us in rehab even when he sees the pain it's causing? Will we (the economy) be able to survive the unemployment and losses to our wealth?

This is our 14th bear market in the last 100 years, and after the longest and nearly the strongest bull market in history, it wouldn't be surprising if it had a bit further to run. From March of 2009 the S&P 500 climbed 401% over 131 months! We may need to digest those gains for a bit longer.



Rehab is the abbreviation for rehabilitation, and often at the start of a new year we reflect on how we can rehabilitate ourselves in the coming year. I'm not really a "resolution" type of guy, but I do like to set goals for improvement. More exercise, more meditation, and more time in the outdoors.

One of the beauties of being an investment professional is that there are always ways to improve, more for us to learn, and more importantly more for us to try and control. When I say control, I don't mean outside forces but inside forces – our emotional intelligence.

Most humans have an inclination to be risk-averse. We have been wired since the beginning of time to avoid risk and seek safety. The problem with this deeply ingrained risk-aversion is that it often stifles our growth. We have to force ourselves out of that comfort zone to truly grow personally.

This is even more of a challenge for many of us investment professionals, myself included. We are charged with the task of protecting our client's assets. We are constantly on the lookout for risks, for what could go wrong, that we are often blind to opportunity.

Often, our biggest risk is actually being too risk-averse.



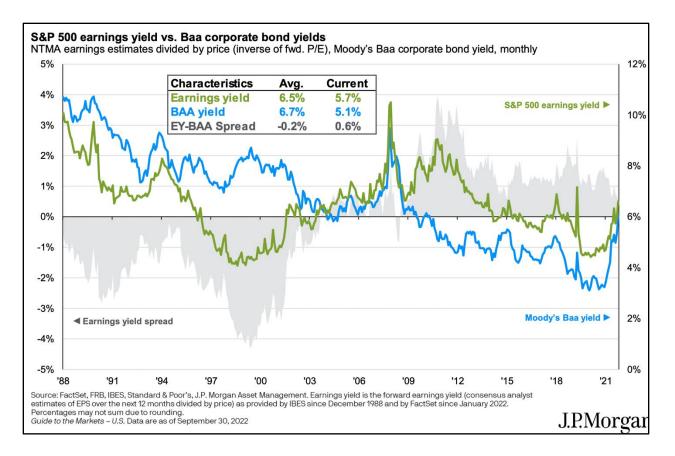
If I was ever going to get a tattoo, this would be it:

This is the Chinese symbol for Risk, which is made up of two separate words indicating both the "danger" of loss and the "opportunity" of success.

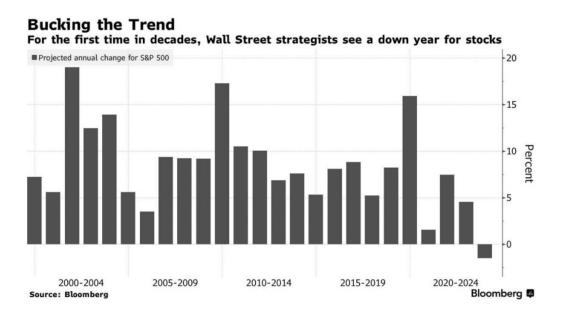
Last year, at the ripe old age of 62, I challenged myself to compete in my first ever triathlon (Just an Olympic distance; .70-mile swim, 25-mile bike, & 6.2-mile run). As someone who doesn't run, who hasn't swum in 30 years, and who rides bikes recreationally, it was a stretch goal. The risks were prolonged periods of discomfort, pain and injury, and embarrassment. The reward was the best physical shape I've been in for decades, and a real sense of accomplishment. My goal was to finish under the 4.5-hour cutoff, and my stretch goal was not to finish last. I accomplished both, but it wasn't pretty (finished 126th out of 132). This year I'll work on pretty.

Professionally, I'm going to work harder at recognizing opportunities. I could fill the next several pages enumerating the many dangers facing us; the Fed raising rates, a recession, Covid variants, economic war with China, real war with Russia, etc., etc. The truth of the matter is many of those dangers are already priced in the market.

The historic selloff in bonds means that for the first time since 2008 the yield on investment grade bonds nearly matches the earnings yield on stocks. Fixed-income looks fairly attractive.



Another sign of opportunity springing forth from an abundance of caution is the forecasts of Wall Street strategists. For the first time ever, strategists expect stocks to be down in 2023, and since their forecasting track-record is abysmal (none of them saw the decline last year) there is hope that 2023 may surprise to the upside.



I'm not saying that you should throw caution to the wind in 2023, but I am saying that the only way to grow (whether personally or your portfolio) is to step out of your comfort zone and embrace those opportunities that risk often presents.

"I don't ever want to drink again I just, ooh, I just need a friend They try to make me go to Rehab But I won't go, go, go!"

I hope you have a very happy and prosperous New Year!

As always, be careful out there.

Chris Wiles, CFA



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